PRINTING AWAY THE MORTGAGES: FISCAL INFLATION AND THE POST-COVID HOUSING BOOM

William Diamond

Tim Landvoigt

Germán Sánchez

Discussion by

Cameron LaPoint Yale SOM

SFS Cavalcade North America

University of Texas at Austin

May 23rd, 2023

This paper: New Results on Fiscal \times monetary policy

- Question: did the combo of active fiscal (AF) + passive monetary policy (PM) generate a post-COVID housing boom?
- Method: simulate COVID bust-boom (2020-22) via state-of-the-art HANK model
 - ▶ Intermediary sector: bank supplies deposits, invests in reserves + mortgages
 - ▶ Rich HH balance sheet structure (mortgages, default, idiosyncratic shocks)
 - Lump-sum transfers + temporary departure from Taylor rule (PM)

• Two main results:

- 1. Transfers + AF/PM \implies short-term housing boom and much faster recovery
- 2. General principle: issuing govt. debt to dig ourselves out of acute consumption crisis without future tax ↑ will generate inflation
- My comments: are the model's mechanisms specific to COVID-era housing market?

TIMELY PAPER GIVEN FINGER POINTING OVER INFLATION



Lawrence H. Summers 🤣 @LHSummers

Kudos to the @WhiteHouseCEA for including this chart in their report. It certainly tends to confirm the idea that massive fiscal stimulus in 2021 is behind the upsurge we saw on inflation.

Issues around the recent fiscal policies and inflation are much less clear.



TIMELY PAPER GIVEN FINGER POINTING OVER INFLATION



Skeleton of models in the paper

- $1. \ \mbox{Toy model}$ with flexible prices to fix ideas
 - "Fiscal Theory of the Price Level meets Monetarism"
 - Equilibria indexed by ratio of steady state tax revenues to govt. debt supply
- 2. Add in nominal rigidities (\implies unemployment) + fiscal stimulus
 - MPC heterogeneity channel: stimulus effective if redistribute towards "borrowers"
 - Show direction of IRFs as economy moves from DNWR regime to flexible prices
- 3. Fully-fledged HANK model calibrated to HH balance sheet data (SCF)
 - Borrowers face idiosyncratic income risk and losses if they default
 - ▶ Defaults result from distress rather than strategic behavior (Ganong & Noel 2022)
 - Technical contribution: liquidity-in-advance constraint
- Note on exposition: models don't fully nest each other do we need all three?

Comment #1: persistence of post-COVID housing boom



- When authors first wrote the paper (Dec. 2021), counterfactual results were forecasting behavior of housing markets at the end of COVID!
- But, now we know that housing markets have still not fully cooled off

POST-COVID HOUSE PRICES: MODEL VS. DATA

- Model: prices revert to trend after about 8 quarters
- Data: price growth moderating in many places, but not back to trend
 - Depends on market segment: "borrower" (low/mid tier) vs. "saver" (high tier) segments
- Small point: with housing in utility function, we should compare model HP to an "ideal" index like a Fisher index
 - Price comes from optimization problem rather than through exogenous market conditions



ELEPHANT IN THE ROOM: WFH SHOCKS

- Could persistence of HP growth not captured in the model be due to WFH shocks?
 - Half of HP boom since late 2019 due to remote work (Mondragon & Wieland 2022)



Source: Barrero et al. (May 2023)

- Also, outside of major city centers (NYC, SF), house prices did <u>not</u> fall at crisis onset
 - \blacktriangleright Model: avg. HP falls by $\approx 12\%$ in the COVID regime with transfers + AF/PM
- Other sources of demand shocks:
 - Millennials + demographics/baby boom argument (Mankiw & Weil 1989, 91)
 - Search-for-yield investors account for 25% of transactions (CoreLogic, March 2023)

LABOR MARKET INEQUALITY DURING COVID: MODEL VS. DATA

The WFH Dividend

Unemployment is lower for industries with higher remote-work abilities



 Ability to WFH important dimension of labor market inequality during early COVID era (Dingel & Neiman 2020)

- Model: borrowers inelastically supply labor => all involuntary unemployment due to DNWR would be borne by savers
 - Done so each type has 4 endogenous state variables
- Both types "share" unemployment:

$$\widetilde{N}_{t}^{B} = \overline{N}^{B} - v^{B} \cdot (N_{t}^{des} - N_{t}^{f})$$
$$\widetilde{N}_{t}^{S} = N_{t}^{S} - v^{S} \cdot \underbrace{(N_{t}^{des} - N_{t}^{f})}_{\text{invol, unemp.}}$$

• (v^B, v^S) can then be used to calibrate to unemp. differences due to WFH

OTHER ELEPHANT IN THE ROOM: MORTGAGE LOCK-IN EFFECTS



Figure 2: Moving Rates and Aggregate Mortgage Rate Deltas

Source: Fonseca & Liu: "Mortgage Lock-In, Mobility, and Labor Reallocation"

More homeowners today have low mortgage rates

Percent of homeowners with each mortgage rate



Source: https://www.washingtonpost.com/business/2023/05/14/mortgage-rates-housing-supply/ (May 14, 2023)

- Widening gap between origination and market rate $(\Delta r) \implies$ less mobility
- Even post-COVID, demand > supply due to declining housing inventory

CAN THESE DEMAND-SIDE FEATURES BE CAPTURED IN THE MODEL?

$1. \ \mbox{Recalibrate model to match moments specific to WFH}$

- ▶ Right now model can match aggregate bust-boom w/o WFH
- On bust side, loosely incorporate WFH through labor (v^B, v^S)
- ► Could also try to match SDF to WFH SDF in Gupta, Mittal, Van Nieuwerburgh (2022)
- ► Validate how much of HP inflation is due to WFH vs. AF/PM + stimulus regime

2. Incorporating mortgage rate pass through

- Housing in fixed supply within each HH type in the model (segmented market)
- Right now no floating contract rate
- HH owes mortgage debt: $(\iota + \delta^m \cdot ar{q}^m) \cdot m_{t-1}$
- Set loan amortization to match average spread between mortgage rate and Treasuries (roughly constant) ≠ the spread between new vs. existing loans

Comment #2: is this only a COVID economics model?

- Abstract: general statements about what happens in a HANK model recession with a temporary departure from the Taylor rule
 - ► Not entirely clear this model could generate dynamics of Great Recession
 - MPC heterogeneity channel here which was quantitatively relevant during that episode (Kaplan & Violante 2014; Auclert 2019)
- Simulate the 2008-12 period and see what happens
 - ▶ Not as acute as COVID recession but slower recovery → role of AF/PM policy?
 - ► EUC/extended benefits + stimulus checks during 2008 recession
- HH balance sheet block of model rich enough to pick up foreclosure wave
 - ▶ Minor point: bank foreclosure loss of $\zeta = 35\%$ seems high given $\approx 20\%$ auction haircut in literature (Harding, Rosenblatt, Yao 2012)

NOT ALL FISCAL STIMULI ARE CREATED EQUAL

- Lump-sum tax/transfer regime in all versions of the model
- Language in the paper suggests authors believe **unemployment insurance (UI)** most important stimulus policy for propping up consumption
 - ► Arguably, UI biggest in spending [\$675 bil.] and MPCs [43%] (Ganong et al. 2022)
 - > Other stimuli: one-time checks, mortgage forbearance, PPP loans, employee retention credit
- $\bullet\,$ But in reality proportional income tax and >100% pandemic UI replacement rate
 - ▶ For borrowers, shock replacement rate parameter (ε_ℓ) → \$300 or \$600 supplemental UI
 - Would substitution effects matter for AF/PM interaction?
- Ideally would like to know the contribution of each type of stimulus, conditional on Fed policy, to help resolve finger pointing

Comment #3: what to do about HP inflation?

- General point is that inflation in this episode was result of not increasing taxes
 - Raising taxes politically infeasible (e.g. uncertainty about debt ceiling)
 - Could other housing market policies act as substitutes?
- Candidate: soft/strict loan-to-value (LTV) limits for mortgages
 - Large empirical literature showing HP \downarrow when max LTV \downarrow
 - ▶ Model #2 speaks to this but Model #3 apparently has an LTV limit (not listed in paper)
 - Leverage limits distortionary while lump-sum taxes are not
- Soft limit: leverage limits are tightening more in some places than others due to widening gap between local HP and conforming loan limit (CLL)
 - Counties with larger HP/CLL wedge now cooling more since credit more expensive

CLL IMPERFECTLY TAILORED TO LOCAL HP GROWTH



Source: Chi, LaPoint, Lin (2023): "Spatially Targeted LTV Policies and Collateral Values"

Would a strict LTV limit work if taxes can't be imposed?



 \bullet In contrast, top-down, strict LTV limit like the one considered in Model #2 would dampen post-COVID boom

Caveat: numbers here exaggerated since not fully quantitative model

FINAL THOUGHTS – A RETURN TO NORMALCY?

- **Technically dazzling** calibrated model of government response to the COVID crisis, and timely given finger pointing over who is to blame for high inflation
- Some peculiar features of COVID-era housing markets which are missing here
 - Demographic-specific and persistent WFH shocks to housing demand
 - ▶ Mortgage lock-in effects due to shift in mortgage composition + refi activity
- Probably do not need to add these features to the already rich environment
 - Clarify how much of model is unique to COVID \rightarrow simulate 2008-12 in the model
 - Indirectly improve the "fit" by recalibrating to new set of targeted moments
- Looking forward to seeing future results, especially those linking fiscal \times monetary stimulus to persistence of the housing boom!



Yale school of management

THANKS!